

CREW



NETWORK®

August/September 2010



Local Website:  
www.crew-sanantonio.org  
National Website:  
www.crewnetwork.org

**EXECUTIVE BOARD**

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**CREW-San Antonio**

*proudly presents*

**A TEXAS UPDATE**

**Joe Straus**

**Texas Speaker of the House of Representatives**

**Tuesday, September 14, 2010**

**11:30 a.m. - 1:15 p.m.**

**Oak Hills Country Club**

RSVP: Tracy Ballard at  
admin@crew-sanantonio.org  
or call 210-415-1300  
by noon on Friday, Sept. 10th  
Checks payable to "CREW-  
San Antonio" at the door

Members: \$25.00  
Non-Members: \$40.00  
**Seating is Limited, so RSVP Today!**  
All reservations are non-refundable unless  
cancellations are received within 48 hours

*Presented by: Wallis State Bank*

**2010 Friends of CREW Spotlight**



**WALLIS STATE BANK**

www.WallisBank.com

Since 1906, Wallis State Bank has been providing quality commercial banking in the Houston area. Founded in rural Wallis, Texas, the Bank has grown to nine branches and has a complete line of products for both individuals and businesses. The San Antonio branch has been serving the local market for seven years and is a proud supporter of CREW-San Antonio.

Specializing in commercial real estate loans, customers enjoy the speed of local decisions on loans, flexible rates and terms. The Bank is also active in small business lending and is striving to assist companies with start up and expansion capital.

Wallis State Bank is a family-owned community bank with assets of over \$315 million as of 6/30/2010. The Bank is financially sound with a capital ratio of approximately 10% and risk based Tier 1 capital ratio of approximately 12%.

The San Antonio branch is centrally located at 100 N E Loop 410, in the One International Centre, near the airport. Please contact Beverly Fortner at (210)344-6080 for your commercial real estate needs.

Visit the Bank's website at [www.wallisbank.com](http://www.wallisbank.com) for additional information about products, services, or banking locations.



AUGUST/SEPTEMBER 2010

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2010 Friends of CREW



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WALLIS STATE BANK  
www.WallisBank.com



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ATTORNEYS AT LAW

DIRECTOR'S CORNER

Helena Hauk  
PRESIDENT



What a great year that is just flying by! We have had a full year to date including Forum, CREW Careers, new succession planning, the upcoming Corridor Tour and of course The Great CREWTini Mix-off! CREWTini was a huge hit thanks to all the hard work of many CREW members pulling it together! I want to make sure and thank several people for their continued dedication: Diane Wilkins, Jennifer Bailey, Shelley Morkovsky, Julissa Carielo, Cherie Short, Sandra Rogers, Cathleen Hart, Melinda Roberts, Joanne Mirelez, Kimberly Hartzog, Janine Bordelon, Jennifer Millar, Lynda Kohler, Beverly Fortner, Jason McClain, Kandy Ferguson, Marc Olson, Jackie Browning, Michelle Solis, David Cardwell, Mary Jonas, Carolyn Johnson-Fletcher and Kim Ghez. Without the support of our members and the commercial real estate community we would not be able to provide great networking, education and outside the box fun opportunities! The people in this organization are truly our greatest assets and I am so proud to be surrounded by so many!

Please remember that there are many ways to get involved in very small ways within CREW. We have expanded our committees and are in the process of implementing a succession plan. If you have leadership aspirations and want to contribute please let me know so we can get you paired up with the right committee. Speaking from experience your book of business and personal development will truly flourish from your involvement in CREW. As a matter of fact we are giving away three (3) \$1500 scholarships to send our members to CREW National in October in San Fransisco! Check out the website for the great line up of speakers and break out sessions.

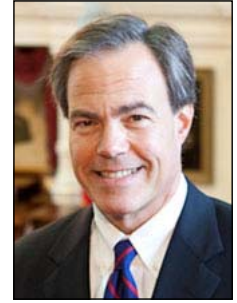
As always, I truly enjoy serving you and building the many relationships I have had the pleasure to build over the years. Please call on me for any needs within CREW and I will gladly offer my support! As my business coach (Dane Baurle) keeps reminding me, "If you do what you have always done, you will get what you have always gotten." So, what changes will you make to finish the year strong?

# SPEAKER SPOTLIGHT



HOUSE OF REPRESENTATIVES

**JOE STRAUS**  
**SPEAKER**



*"With a renewed spirit of civility and cooperation, the members of the Texas House have a shared commitment to moving our state forward and addressing the priorities of all Texans." - Speaker Straus*

*The Honorable Joe Straus was elected Speaker of the Texas House of Representatives by his peers at the commencement of the 81st Regular Legislative Session on January 13, 2009. His first session as Speaker was widely viewed as a success as legislators reduced taxes, set aside billions in a rainy day fund, and invested more money in priorities including education, college scholarships, and health care. A strong fiscal conservative, Speaker Straus believes in limited government, low taxes, and spending restraint. His priorities for the state include promoting economic development, attracting new business and talent to Texas, and ensuring that our children are educated and equipped to meet the demands of the 21st century.*

*Speaker Straus understands the hopes and concerns of parents, business leaders, and community members in his district and across the state of Texas. In addition to serving as Speaker, he represents San Antonio's 121st District, which includes the Bexar County communities of Alamo Heights, Olmos Park, Terrell Hills, Windcrest, and northeast San Antonio. Speaker Straus was first elected to the Texas House of Representatives in a special election in February 2005 (79th Regular Session).*

*During his service in the Legislature, Speaker Straus has been a leader on economic issues, common sense tax relief, and energy efficiency measures. In the 2007 Legislative Session, Speaker Straus served on the Committee on Economic Development as Vice Chairman, the Committee on Regulated Industries, and the Committee on Local and Consent Calendars. In 2007, he authored legislation eliminating the Telecommunications Infrastructure Fund tax, saving consumers more than \$200 million a year in taxes. In addition to presiding over the Texas House, Speaker Straus serves as the co-chair of the Legislative Budget Board, the State Preservation Board, the Legislative Audit Committee, and the Texas Legislative Council. He is one of five members on the Legislative Redistricting Board. Speaker Straus also serves as a member of the Texas House Republican Caucus.*

*As a lifelong Republican, Speaker Straus has served on numerous campaign committees for federal, state, and local candidates, as a precinct chairman, and on the Management Committee of the Bexar County Republican Party. In 1986, he was U.S. Representative Lamar Smith's campaign manager in Smith's first race for Congress. Early in his career, he worked in public service in the administrations of President Ronald Reagan and President George H. W. Bush.*

*Speaker Straus is a San Antonio native and a fifth-generation Texan. A graduate of Vanderbilt University, he has an insurance, investments, and executive benefits practice. Speaker Straus is an avid sportsman with a passion for Thoroughbred horses. He and his wife Julie have two daughters.*

## Thank you to all our CREW-TINI sponsors and teams... Here's a list of our Champs!

**Transwestern- People's Choice Award**  
**Allstate Ins./ Independence Title - Unique Martini Winner**  
**Cambridge Realty - runner up for Unique Martini**  
**RBS Worldpay-Classic Martini Winner**  
**KW Commercial - runner up for Classic Martini**  
**NAIREOC- Best in Show Award**

The GREAT CREW-Tini is now history and what a memorable and fun event it was! So many companies and people to thank! Many thanks to the teams and "restaurant coaches" who courageously competed, to the wonderful sponsors who helped us fund the event so we could raise the needed funds for scholarships. Thanks to all of the judges, and to all of the committee members that helped organize and make this event a success! Last but not least, we want to thank Plaza Las Campanas management group for allowing us to host the event at their beautiful property! Stay tuned - we will be reporting soon on the dollars that we raised for the CREW UTSA Scholarship Endowment Fund.



Diane Wilkins, CREW-Tini Chair - Julissa Carielo, CREW-tini Co-Chair



8:30 a.m. – 4:30 p.m.  
**September 17, 2010**  
**New Braunfels Civic/Convention Center**  
**375 S. Castell Avenue**  
**New Braunfels, TX 78130**

**MAKE YOUR RESERVATION TODAY!**

**Your Ticket Includes:**

Seat on bus (entire tour) - Lunch at Austin San Antonio Growth Summit  
 Keynote Speaker - Henry Cisneros, Executive Chairman, CityView  
 (presented by Austin/San Antonio Business Journals) \*\$75.00 value  
 Binder with property and city information for each tour destination

\$100 per Person

**Only 50 seats available!**

**Sponsored By:**

**Pape-Dawson Engineers Raba Kistner Consultants, Inc. Schertz Bank & Trust SpawGlass**

Reservations Required

Please RSVP to Vicki Thayer, [vicki.thayer@spawglass.com](mailto:vicki.thayer@spawglass.com), 210.651.9000

Reservations not canceled by Friday, September 10 will be charged.

Contact Event Chair Larisa Langley for details, [larisalangley@coyleengineering.com](mailto:larisalangley@coyleengineering.com), 210.691.8434

## MEMBERS-ONLY BENEFIT

Register for your CREW BIZ Account and Create your Profile at [www.crewnetwork.org](http://www.crewnetwork.org)

# NEW MEMBERS

**Welcome to the CREW Family:**

**Donna Barton**

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# MEMBERS ON THE MOVE

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## 2010 CREW Network Convention & Marketplace

October 20-23, 2010 | San Francisco Marriott | San Francisco, CA

Opportunities Rising: **Leading to CHANGE**



### FEATURED SPEAKERS



**MARCUS BUCKINGHAM**  
New York Times Best-Selling Author and Visionary



**ASIEH MANSOUR, PHD**  
Managing Director, Chief Economist and Strategist  
RREEF



**STEVE FARBER**  
President and CEO  
Extreme Leadership, Inc.



**SALLY FRENCH TYLER**  
President, National Commercial Services  
First American Title Insurance Company



**MIKE LAFITTE**  
President, Americas,  
CB Richard Ellis



**GWENDOLYN L. BUTLER**  
President and COO  
Capri Capital Partners, LLC

# HERE ARE SOME REMINDERS OF THE JULY LUNCHEON



# The Great CREW-tini benefitting CREW UTSA Scholarship Endowment Fund



# The Great CREW-tini benefitting CREW UTSA Scholarship Endowment Fund



COMING SOON:

**SEPTEMBER 17, 2010 (Friday)**

**CREW I-35 Corridor Bus Tour**

in conjunction with Austin Business Journal / San Antonio Business Journal

**OCTOBER 12, 2010**

**Institutional Equity & Private Equity**

with Susan Wallace, USAARealco & Rick Rodriguez with Magi Real Estate

**NOVEMBER 3, 2010**

**Dine Around (Location to be Announced)**

**NOVEMBER 9, 2010**

**Jodie Kirksey-HEB**

Elevated Tour of Alteza ~ Luncheon in the Grand Hyatt Ballroom

**MARK YOUR CALENDAR**

**DECEMBER 14, 2010**

**CREW Holiday Party ~ Maggiano's**

**FEBRUARY 8, 2011**

**Economic Outlook with Ted Jones**

**JANUARY 11, 2011**

**Gordon Hartman - Morgan's Wonderland**

**MARCH 3, 2011**

**2011 CREW Forum**

LOOK UP MEMBERS  
IN THE DIRECTORY  
[www.crew-sanantonio.org](http://www.crew-sanantonio.org)

CONTACT US  
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Tracy Ballard - Administrator - 210-415-1300

GET INFORMATION  
READ NEWSLETTERS  
[www.crew-sanantonio.org](http://www.crew-sanantonio.org)



**CREW**



**NETWORK®**

**MISSION STATEMENT**

CREW IS AN ORGANIZATION THAT PROMOTES WOMEN WHO ARE PROFESSIONALS IN THE COMMERCIAL REAL ESTATE INDUSTRY. OUR PURPOSE IS TO PROVIDE ADDITIONAL OPPORTUNITIES AND ADVANCEMENT FOR OUR MEMBERS THROUGH EDUCATION, NETWORKING, RECOGNITION AND LEADERSHIP.



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**NETWORK NEWS**

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